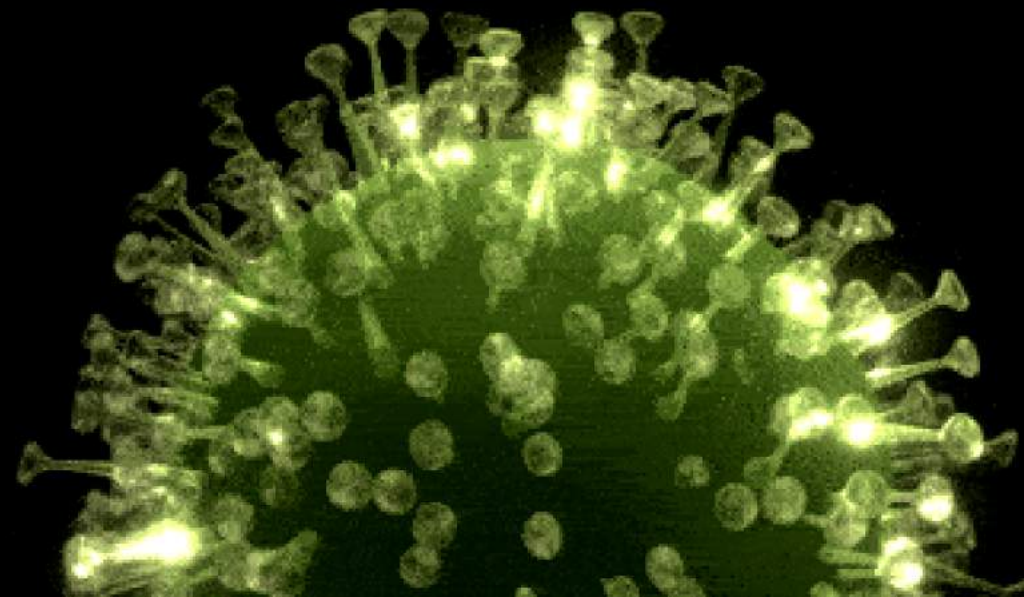


## Case Study

How we helped 66,000 attendees  
safely participate in the worlds  
largest dental event during COVID-19



## Overview

AEEDC is the world's largest dental event. Hosted in Dubai, it caters to approximately 66,000+ delegates and 4,500 exhibitors from around 155 countries for 5 days.



## **Role**

As a product designer, i worked with product and project managers, data analysts and developers to design new features and to improve the UX of existing ones on AEEDC's digital platform (Mobile App)

## **Objective**

To make the worlds largest dental event safe for attendees to participate in 6 months

## **Why ?**

To ensure the safety of 60k+ attendees

Reputation was at stake : AEEDC was one among the 30 events that INDEX organised

Financial - the investment in total was in the millions range

01.

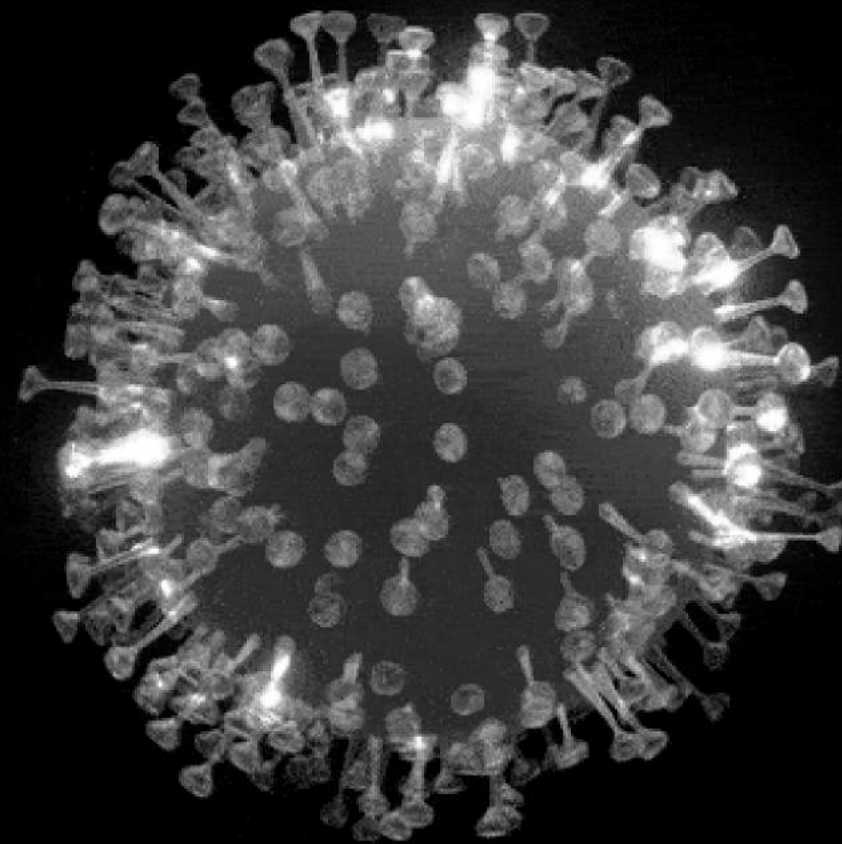
**Discover**

# What we knew about COVID-19

Transmits via air  
and physical contact

Safe distance to  
maintain is 1.5m

Avoid staying in  
crowds & gatherings



Refrain from  
physical gestures

Avoid sharing /  
exchanging materials

Wearing a mask is  
mandatory

# How did that relate to event insights (Part I)

65% of attendees would wait in long crowded queues for 15-20 mins to

- Register for the event
- Print out ID badges

Shot taken of registration counters of AEEDC 2020





## How did that relate to event insights (Part II)

**4/5 attendees** would **exchange physical documents** as a part of networking. This could be,

- Business cards
- Product Catalogues
- Brochures





**02.**

**Define**

# Unified Goal

To mitigate overcrowding at the event and eliminate exchange of physical documents during networking

## Hypothesis I

**Larger the crowd,**  
greater the chance that  
someone in it will have  
the coronavirus.

## Hypothesis II

**Transmission through  
physical materials** was a  
common method of disease  
spreading.

# But, can we solve this using the mobile app ?

Despite having several features, the app had low user engagement

- Below 5K downloads on app store
- Time spent per session was less than 30 sec
- User retention rates was low
- Mainly used to find seminar halls and exhibition booths



## Unified Goal (Rescoped)

To mitigate overcrowding at the event  
and eliminate exchange of physical  
documents during networking using the  
**AEEDC Mobile APP**

03.

Develop



# What did we have before ?

## — Information exchange

Was done on the conventional way by sharing business cards, product catalogues, brochures and flyers

## — Physical ID Badges

Around 60% of users would print out badges at the registration or self-print counters

## — Website for Online Registrations

But only 30% of attendees would register through the website

# Conversations

We needed to redefine the way people shared materials while networking

I **designed a chat platform** within the app that simplified the sharing process

But that was not just it.....

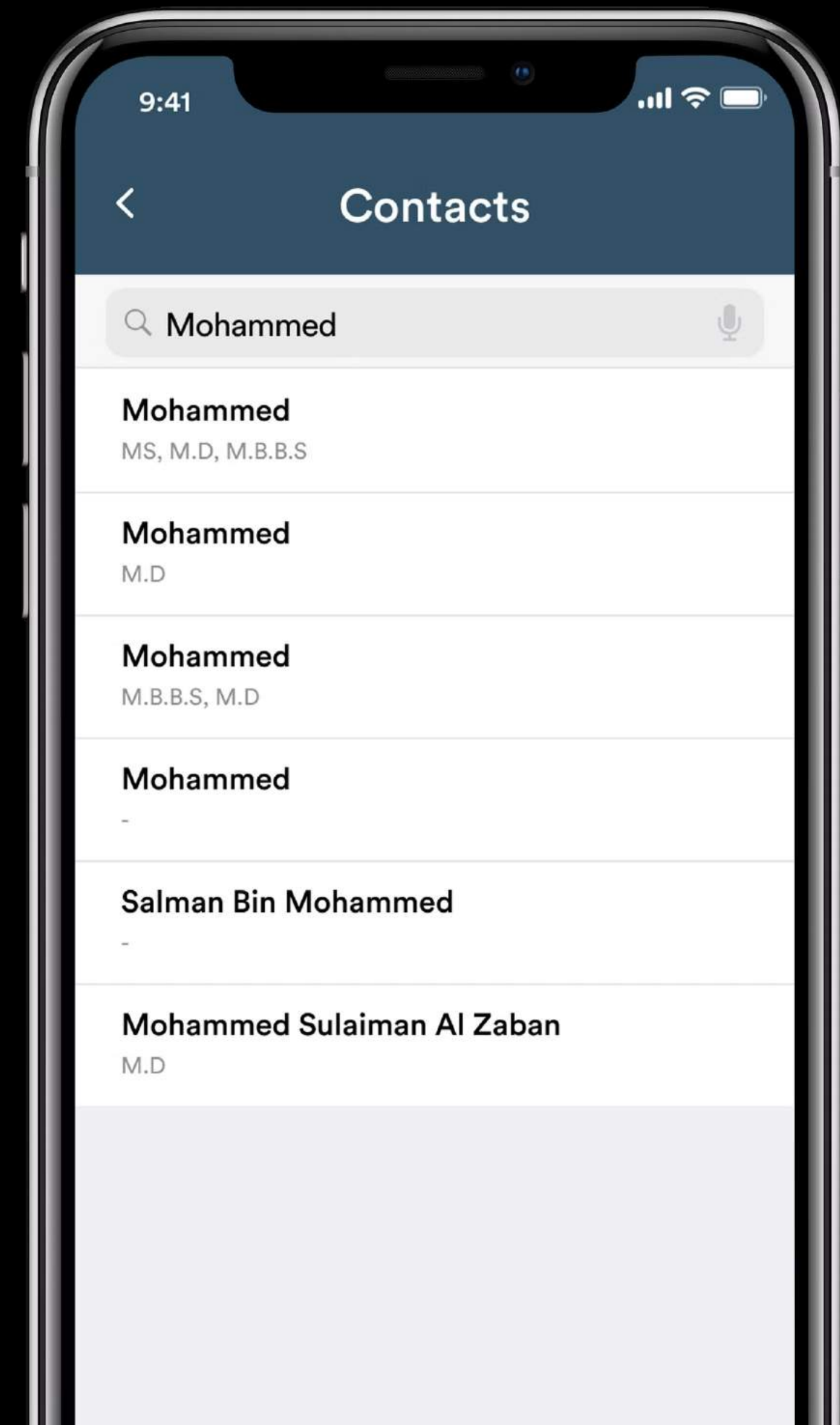


# Imagine this,

You're talking with a person and need to share some documents. You,

- Open the app
- Search for the name of the person

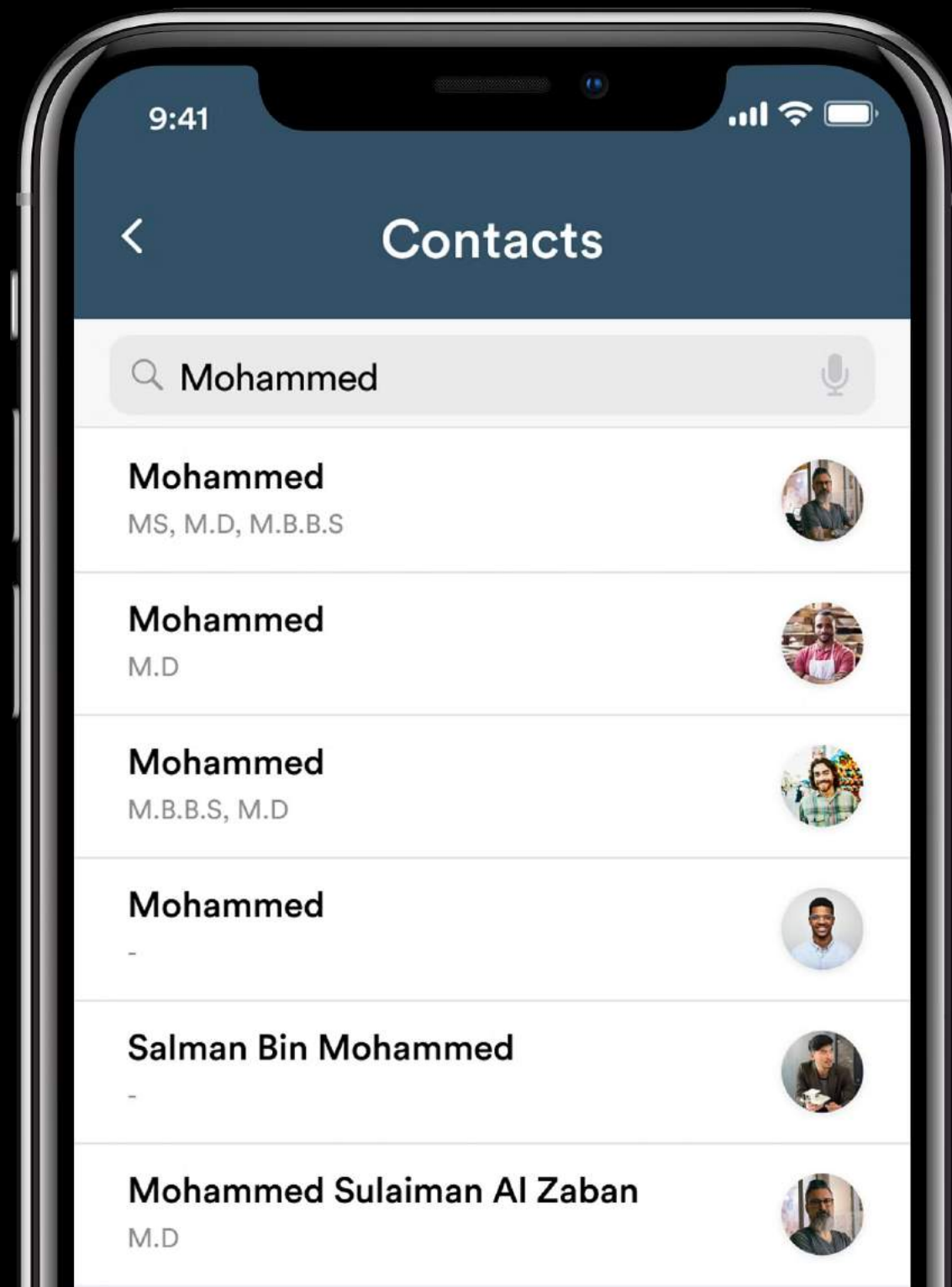
And, there is a 40% chance\* you'll end up a result that looks like this...



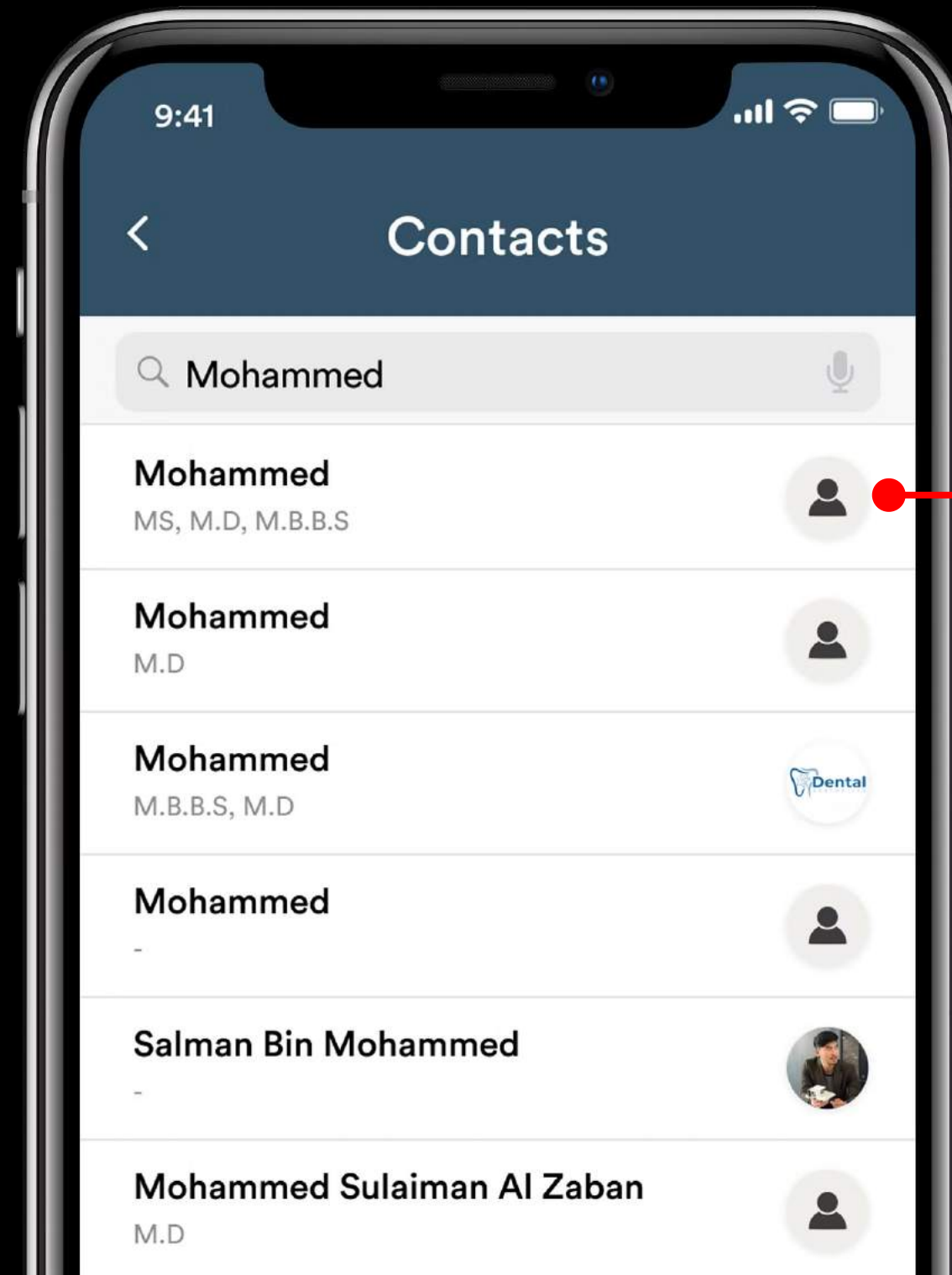
\*Found during our usability test

# Would adding users image make it easier ?

Expected result



Actual Result



60% of users had either placeholders or random logos

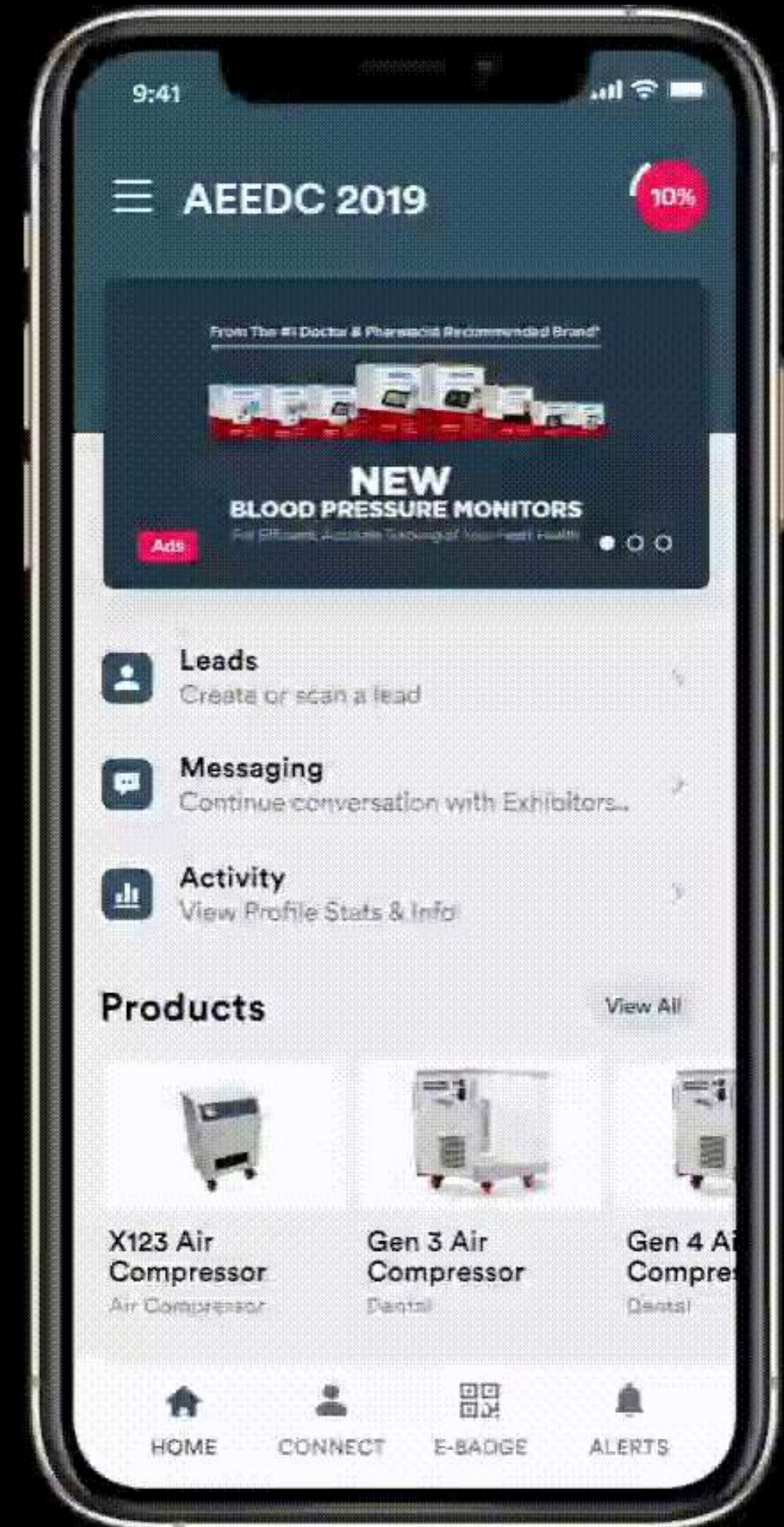


# What if we could scan the ID ?

I designed a flow that uses a combination of the device camera and the Digital ID of the user

## Outcome

- Quicker than search
- Reduced likelihood of accessing wrong profile



# Digital ID Badge

I designed a digital ID badge on the AEEDC app to replace physical ID cards

The idea was to eliminate,

- Long waiting in queues for printing
- Prevent contact during handover of badge





# Badge Design Exploration

A variant crafted during design exploration, mirroring the physical badge exactly.

However, it was rejected due to

- Information jargon
- Sponsor ads visibility was low

A timer to indicate expiry of QR Code

Dates of event

User Info

Type of user

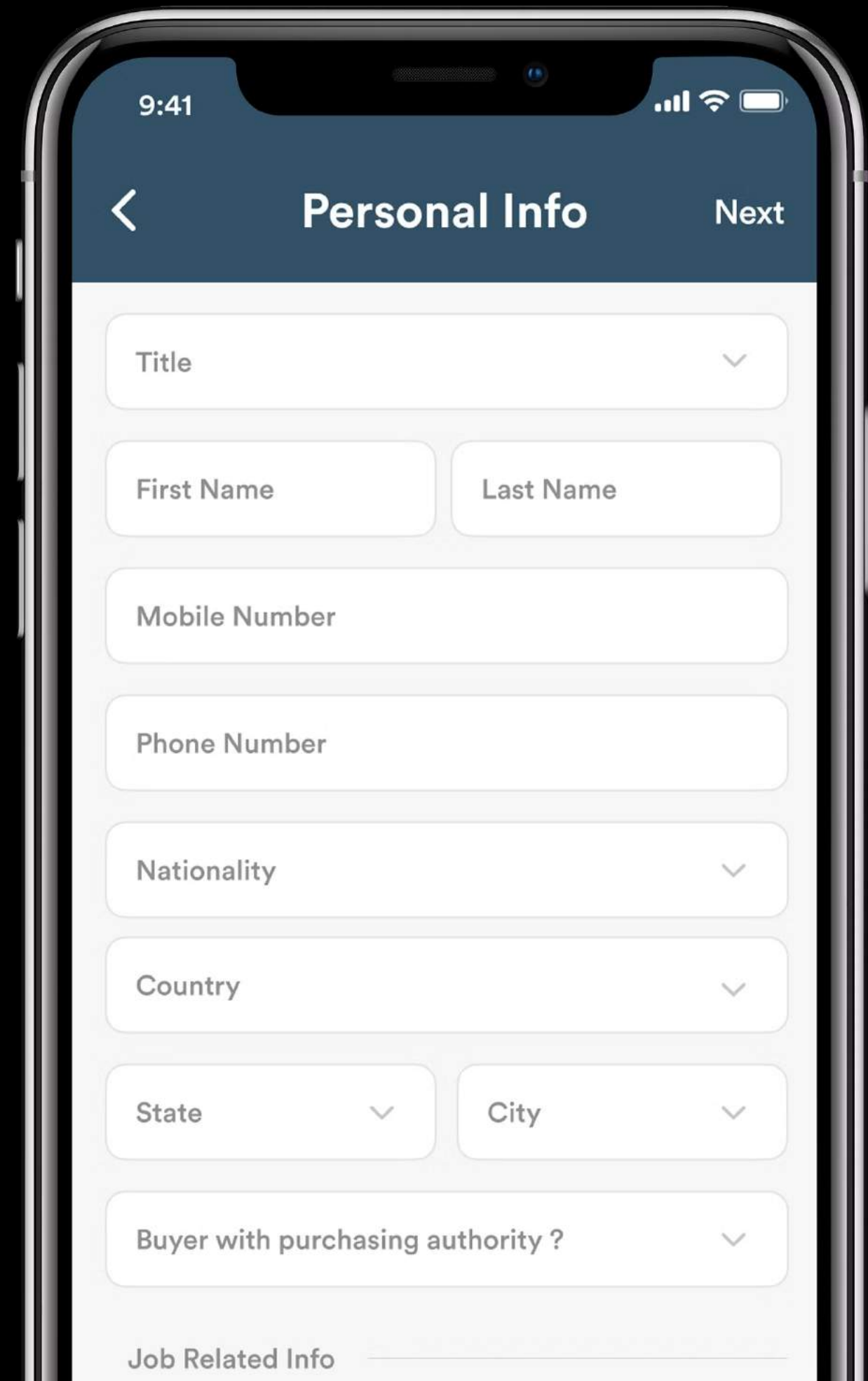
Sponsor Ads



# Register on app

I designed the registration flow on the mobile app to allow attendees to register through the app.

This was done as the **website was not responsive** and almost **60% of attendees would register at the event**



The image shows a smartphone screen displaying a registration form titled "Personal Info". The form is set against a dark blue header with a back arrow on the left and "Next" on the right. The status bar at the top shows the time as 9:41, signal strength, Wi-Fi, and battery icons. The form fields are as follows:

- Title (dropdown menu)
- First Name (text input)
- Last Name (text input)
- Mobile Number (text input)
- Phone Number (text input)
- Nationality (dropdown menu)
- Country (dropdown menu)
- State (dropdown menu)
- City (dropdown menu)
- Buyer with purchasing authority? (dropdown menu)
- Job Related Info (text input)

# But, why not make the website responsive ?

Despite the potential for reduced effort, we opted for native forms for the following reasons

- Single touchpoint for registering
- Splitting the form into multiple steps
- Maintaining UI consistency



04.

**Outcome**

As a result of implementing new features,  
we successfully **reduced long queues** at the  
event and enable **seamless data sharing**  
on the app

**74%**

Registrations was  
done on the app

**20-30**

Users only printed  
out their badges\*

**10K +**


Conversations were  
initiated by users

**10GB**

Of materials were  
shared on chats



## Year 2020

Google Play

 **AEEDC Dubai 2020**  
INDEX Conferences & Exhibitions  
Org. Est.


1K+ Downloads | **E** Everyone ⓘ

**Install**

 Share  Add to wishlist



## Year 2021

Google Play

 **AEEDC Dubai 2021**  
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10K+ Downloads | **E** Everyone ⓘ

**Install**

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# Things that didn't work

## — Reduced but not eliminated

To register on the app, attendees would stay at the entrance and complete the registration

## — Sharing Large files & Videos

Although there was activity on conversations, we didn't consider the part where exhibitors would pass

## — Website for Online Registrations

But only 30% of attendees would register through the website